DICKINSON 2004 ANNUAL COUNTY PROFILE

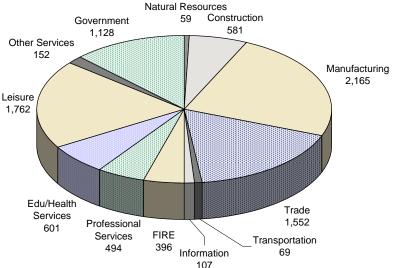
Executive Summary

As of 2003, Dickinson County's largest private sector was Manufacturing, representing 23.89 percent (2,165) of the county's total covered employment of 9,064. The county's total employment increased by 1.52 percent since 2002, but the average annual wage increased by 9.47 percent to \$25,702 for all industries.

Dickinson County's average weekly wage for all industries was \$494 for 2003. This was an increase of 9.29 percent since 2002. The highest average weekly wage for a private sector was in Manufacturing, averaging \$734 with gross total wages of \$82.6 million. The Transportation & Utilities sector had the largest percentage increase in average weekly wage of 39.58 percent (\$207) between 2002 and 2003, yet also reported the largest percentage decrease in employment, 44.35 percent (55 employees).



2003 Industry Breakout by Employment in Dickinson County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry
1	Stylecraft Services	Manufacturing
2	Polaris Industries Mfg	Manufacturing
3	Berkley Inc	Manufacturing
4	Wal-Mart Stores	Retail Trade
5	Rosenboom Machine & Tool	Manufacturing
6	Northern Iowa Die Casting	Manufacturing
7	Hawkeye Care Center Of Spirit Lake	Health Services
8	Hy-Vee Food Stores	Retail Trade
9	Village West Resort	Accom./Food Services
10	Cycle Country Accessories Corp	Wholesale Trade

QUICK FACTS

Covered Employment (2003)

		%
Total Employment	9,064	0.651
Average Weekly Wage	\$494	83.6²
Largest Private Sector: Manufacturing	2,165	0.883

- ¹ Percent is based on statewide covered employment of 1,404,476
- ² Percent is based on statewide average weekly wage of \$591
- ³ Percent is based on statewide covered sector employment

Census Statistics

		Rank
2003 Population	16,399	47
Growth % since 1990	10.0%	11
2003 Unemployment Rate	4.0%	58
2002 Per Capita Personal Income	\$31,359	5
2000 Median Household Income	\$39,020	26

Ranking based on Iowa's 99 counties

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Dickinson County

Reporting Units		its		Employment				
2002	2003	% Change		2002	2003	% Change		
769	797	3.64%	Total All Industries	8,928	9,064	1.52%		
719	747	3.89%	Private Business	7,812	7,936	1.59%		
13	13	0.00%	Ag/Natural Resources & Mining	65	59	-9.23%		
102	106	3.92%	Construction	504	581	15.28%		
36	39	8.33%	Manufacturing	2,189	2,165	-1.10%		
148	149	0.68%	Trade	1,541	1,552	0.71%		
27	30	11.11%	Wholesale Trade	215	230	6.98%		
121	119	-1.65%	Retail Trade	1,326	1,321	-0.38%		
23	25	8.70%	Transportation & Utilities	124	69	-44.35%		
16	18	12.50%	Information	87	107	22.99%		
72	73		Finance, Insurance, and Real Estate	355	396	11.55%		
83	85		Professional & Business Services	532	494	-7.14%		
56	54	-3.57%	Education & Health Services	584	601	2.91%		
122	130	6.56%	Leisure & Hospitality	1,661	1,762	6.08%		
49	55	12.24%	Other Services	169	152	-10.06%		
50	50	0.00%	Government	1,116	1,128	1.08%		
7	8	14.29%	State	61	67	9.84%		
36	36	0.00%	Local	1,000	1,009	0.90%		
7	6	-14.29%	Federal	55	53	-3.64%		

QUICK FACTS

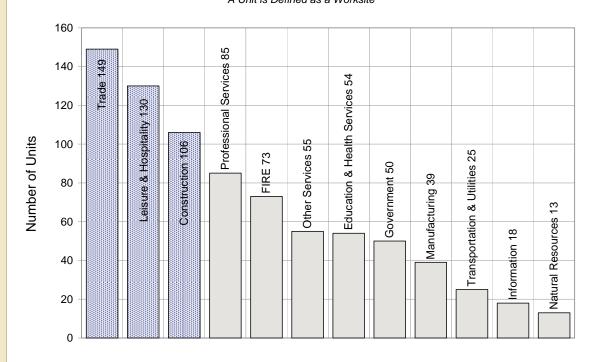
Dickinson County's Largest Industries by Worksites

Wholesale & Retail Trade 149

> Leisure & Hospitality 130

Construction 106

Reporting Units by Industry in 2003 in Dickinson County A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade F.I.R.E. - Finance, Insurance, & Real Estate;

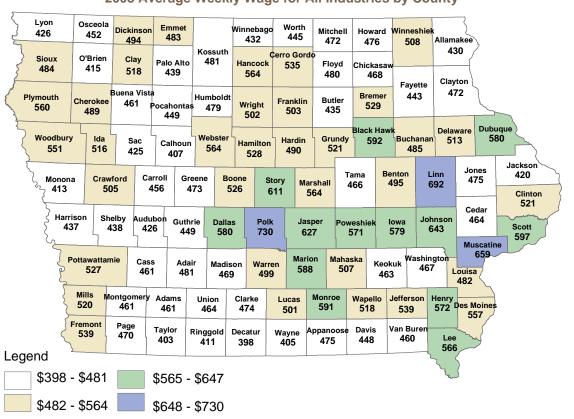
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Dickinson County

Average Annual Wage		e			Average Weekly Wage			Wage	
	2002	2003	% Change		2002		2003		% Change
\$	23,479	\$ 25,702	9.47%	Total All Industries	\$	452	\$	494	9.29%
\$	23,021	\$ 25,365	10.18%	Private Business	\$	443	\$	488	10.16%
\$	28,608	\$ 28,299	-1.08%	Ag/Natural Resources & Mining	\$	550	\$	544	-1.09%
\$	24,971	\$ 26,058	4.36%	Construction	\$	480	\$	501	4.38%
\$	31,780	\$ 38,169	20.10%	Manufacturing	\$	611	\$	734	20.13%
\$	21,164	\$ 22,159	4.70%	Trade	\$	407	\$	426	4.67%
\$	32,232	\$ 32,694	1.43%	Wholesale Trade	\$	620	\$	629	1.45%
\$	19,369	\$ 20,341	5.02%	Retail Trade	\$	372	\$	391	5.11%
\$	27,175	\$ 37,982	39.77%	Transportation & Utilities	\$	523	\$	730	39.58%
\$	23,003	\$ 23,729	3.16%	Information	\$	442	\$	456	3.17%
\$	31,907	\$ 31,664	-0.76%	Finance, Insurance, Real Estate	\$	614	\$	609	-0.81%
\$	18,858	\$ 25,001	32.57%	Professional & Business Services	\$	363	\$	481	32.51%
\$	25,952	\$ 26,815	3.33%	Education & Health Services	\$	499	\$	516	3.41%
\$	11,085	\$ 10,520	-5.09%	Leisure & Hospitality	\$	213	\$	202	-5.16%
\$	17,278	\$ 18,177	5.20%	Other Services	\$	332	\$	350	5.42%
\$	26,680	\$ 28,068	5.20%	Government	\$	513	\$	540	5.26%
\$	33,808	\$ 35,045	3.66%	State	\$	650	\$	674	3.69%
\$	25,657	\$ 27,068	5.50%	Local	\$	493	\$	521	5.68%
\$	37,376	\$ 37,757	1.02%	Federal	\$	719	\$	726	0.97%





QUICK FACTS

Average Weekly Wage Comparisons

Dickinson \$494

Rank Among All 99 Iowa Counties -45-

Statewide \$591

Nation* \$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

Iowa Workforce Development, Employment Statistics Bureau

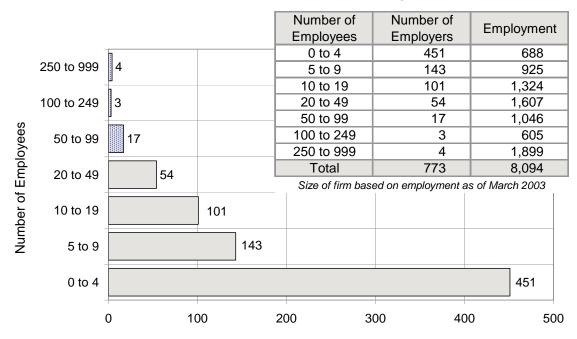
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Equal opportunity employer/ program. Auxiliary aids and services are available upon request to individuals with disabilities.

> TTY 515-281-4748; 1-800-831-1399

2003 Size of Firm in Dickinson County



Number of Employers



PENALTY FOR PRIVATE USE \$300 OFFICIAL BUSINESS

IOWA WORKFORCE DEVELOPMENT Des Moines, lowa 50319-0209

